



Date: April 10, 2017

To: Stephen Williamson, President and CEO
Kent Torrence, CFO

From: Frank Gresh, CIO

Re: Total Radio Tower Removal Recommendation and Sole Source

As you are aware, we have received several calls of concern from Helicopter EMS providers about the radio tower at our Classen building. The tower stands close to or slightly over 100' above the ground. Due to changes in our radio systems we no longer utilize any of the antennas on that tower that are more than 10' above our roof level.

TotalRadio has been long been our provider of radio systems and service. They have been installing and maintaining radio systems in the Classen building since the early 1990s. They have the most expertise when it comes to what is on the tower, and how that connects to our current and former radio systems still installed at this building. That familiarity results in better pricing due to the fact that there aren't any "unknowns" and therefore no contingency costs need to be added to the proposal, thus reducing the cost of the project.

Based on the above, I am recommending we remove the tower completely and replace any required antennas on the lower parts of the tower with non-penetrating building mounts as specified in the attached quote; and that the work be performed by TotalRadio.



* Please note the new remit address *

Remit To 1111 Cornell Parkway
 2001 W. Tacoma Oklahoma City, OK 73108
 Broken Arrow, OK 74012 Phone: (405) 942-1292
 Phone: (918) 663-0172

QUOTATION
200000243

Bill To:
 EMERGENCY MEDICAL SERVICES
 ATTN: ACCOUNTS PAYABLE
 1417 N LANSING AVE
 S00001019661
 TULSA, OK 74106

Ship To:
 EMERGENCY MEDICAL SERVICES
 ATTN: ACCOUNTS PAYABLE
 1417 N LANSING AVE
 S00001019661
 TULSA, OK 74106

Date: 03/23/2017		Customer Rep: TRACEY DUROY		Terms: NET 30 DAYS	
Qty	Item	Description	Unit Price	Extended	
1	94359	"26""H Non-Penetrating Mt." MANUF-ROHN TESSCO	160.00	160.00	
1	81998	Mat Kit TESSCO	26.00	26.00	
1	INSTALL	INSTALLATION RELOCATION OF TWO 800MHZ ANTENNAS FROM TOWER TO NON PEN MOUNT ON ROOF	840.00	840.00	
1	TOWERCREW	TOWER CREW DECONSTRUCT AND REMOVE 70' TOWER ON ROOF OF EMSA OKLAHOMA CLASSEN LOCATON THIS DOLLAR AMOUNT DOES NOT INCLUDE REMOVAL OF ANY PENETRATING MOUNTS IE: ANCHORS, BASE PIER, ETC. ANY CHANGE ORDERS WILL BE BILLED ADDITIONALLY	11,250.00	11,250.00	
1	HARDWARE	HARDWARE GROUNDING MATERIALS FOR NON PEN AND ANTENNAS	200.00	200.00	
1	SH	SHIPPING	60.00	60.00	

Subtotal : \$12,536.00
 Tax : \$0.00
 Total Quote : \$12,536.00